Capability Statement

Pharmacy Consulting Solutions LLC
DBA Compass Distribution LLC

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Compass Distribution LLC, a woman-owned small business operating under Pharmacy Consulting Solutions LLC, provides comprehensive sourcing, manufacturing, and distribution solutions. We specialize in delivering high-quality products and reliable services to government, military, nonprofit, construction, healthcare, and retail programs. Our commitment to compliance, ethical sourcing, and customer satisfaction drives our mission to support essential operations with dependable supply chain solutions.

Core Competencies

- **Reusable & Consumer Bag Programs**
  - Laminated woven polypropylene (WPP) reusable grocery bags
  - Non-woven polypropylene (NWPP) totes and promotional bags
  - Collapsible box bags and structured carry solutions
  - Thermal hot/cold insulated bags
  - Canvas and cotton reusable bags
  - Seasonal, holiday, and themed reusable bag programs
  - Private-label design and branding services
- **Bulk & Industrial Bag Solutions**
  - Heavy-duty bulk bags for construction use
  - Lawn, garden, and landscaping bags
  - Contractor clean-up and debris bags
  - High-capacity reusable bags for mulch, soil, gravel, and yard waste
  - Durable woven and reinforced bag constructions designed for repeated use
  - Custom sizing, load ratings, and material specifications
- **Sourcing & Manufacturing Management**
  - Overseas manufacturing management in Vietnam, Cambodia, Pakistan, and China
  - Factory vetting, compliance review, and quality assurance
  - Country-of-origin strategies to support tariff mitigation and TAA compliance
  - Production planning, sampling, and pre-production approvals
- **Supply Chain & Logistics**
  - Large-scale inventory planning and forecasting

- Multi-SKU program management
- Ocean freight coordination and container planning
- Warehousing and distribution support through established partners
- Packaging design, labeling, and compliance coordination

Medical Devices & Healthcare Support

Compass Distribution LLC provides comprehensive support to the healthcare sector, including sourcing and distribution of medical devices and related supplies. We adhere to strict quality control standards and regulatory requirements to ensure the safety and reliability of all products we supply.

Differentiators

- **AbilityOne Experience:** Proven experience supporting programs that create and sustain jobs for Americans who are blind or visually impaired through nonprofit manufacturing partnerships.
- **Scale & Reliability:** Over **20 million reusable bags imported annually**, across multiple constructions, SKUs, and end markets.
- **End-to-End Capabilities:** In-house coordination of design, sourcing, manufacturing, quality control, packaging, and delivery.
- **Flexible Compliance:** Ability to support **TAA-compliant and non-TAA-compliant** programs depending on agency and customer requirements.
- **Industrial + Consumer Expertise:** Unique combination of consumer-facing reusable bag programs and heavy-duty bulk bags for construction and lawn use.
- **Tariff & Risk Management:** Deep experience navigating evolving tariff environments and diversifying production across multiple countries of origin.
- **Mission-Aligned Partnerships:** Long-standing relationships with nonprofit organizations, military resale partners, and government-focused suppliers.

Past Performance & Experience

- Successfully sourced and delivered reusable bags for a multinational grocery chain. Still ongoing.
- Managed the end-to-end production and distribution of seasonal merchandise for seasonal programs, ensuring timely delivery and customer satisfaction.

Industries Served

- Government
- Military
- Nonprofit
- Construction
- Retail

- Healthcare

Business Status

- Woman-Owned Small Business (WOSB)
- SBA Small Business
- AbilityOne Program Experience
- Supplier diversity participation

Company Information

- **Legal Name:** Pharmacy Consulting Solutions
- **DBA:** Compass Distribution
- **Website:** www.compassdistributionllc.com
- **Address:** 10432 Balls Ford Rd, Suite 300, Manassas, VA 20109
- **Primary NAICS Codes**:
  - **326111** – Plastic Bag and Pouch Manufacturing
  - **423990** – Other Miscellaneous Durable Goods Merchant Wholesalers
  - **339999** – All Other Miscellaneous Manufacturing
  - **326199** – All Other Plastics Product Manufacturing